

The Pearl Awards

by CENTURY 21 South Africa

CATEGORY AWARDS 2021 HIGHEST AGENT SALES

CATEGORY 1

Winner: Lisa Mason
1st Runner-Up: Carolyn Wridgway
2nd Runner-Up: Amanda Watkins

CATEGORY 2

Winner: Estelle van der Westhuizen
1st Runner-Up: Demetri Tsekos
2nd Runner-Up: Semoné van der Westhuizen

CATEGORY 3

Winner: Yvette Thompson
1st Runner-Up: Mike Dodds
2nd Runner-Up: Jane Trollip

NATIONAL WINNER

Winner: Estelle VD Westhuizen
1st Runner-Up: Yvette Thompson
2nd Runner-Up: Lisa Mason



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CATEGORY AWARDS 2021 PEARL AWARD AGENTS

Estelle van der Westhuizen	Hartbeespoort Dam
Yvette Thompson	Hoedspruit
Suzette Van Staden	Kruger South
Zuleka Malan	Kruger South
Nanda O'Reilly	Kruger South
Semoné van der Westhuizen	Hartbeespoort Dam
Carolyn Wridgway	Boksburg
Lisa Mason	Western Seaboard
Magda van den Berg	Bela Bela
Michelle Severin	Hoedspruit
Team Corne & Gerhard van Rensburg	Bela Bela
Anel Buys	Bela Bela
Jane Trollip	White River
Virginia Tshoma	Rustenburg
Cobus Coetzee	Rustenburg
Team Lalian Fourie	Dainfern
Ronel Bricknell	Upper Highway
Team Jessica Franklin & Ries Marais	Mossel Bay
Amanda Watkins	Upper Highway
Busi Mawai	Bela Bela
Ralie Dippenaar	Vanderbijlpark
Lundi Axelson	East London
Shelley Meistre	Bronkhorstspruit
Angelique Futter	Western Seaboard
Gena Felizardo	East London
Joey De Klerk	Meyerton



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CATEGORY AWARDS 2021 HIGHEST TEAM SALES

CATEGORY 1

Winner: Team Lalian Fourie
1st Runner-Up: n/a
2nd Runner-Up: n/a

CATEGORY 2

Winner: Jessica Franklin & Ries Marais
1st Runner-Up: Bongie & Nondwe Mtombeni
2nd Runner-Up: n/a

CATEGORY 3

Winner: Corne & Gerhard van Rensburg
1st Runner-Up: Joan Du Plessis & Amanda Dippenaar
2nd Runner-Up: n/a

NATIONAL WINNER

Winner: Team Lalian Fourie
1st Runner-Up: Jessica Franklin & Ries Marais
2nd Runner-Up: Corne & Gerhard van Rensburg



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CATEGORY AWARDS 2021 AGENT OF THE YEAR

Winner: Estelle VD Westhuizen
1st Runner-Up: Yvette Thompson
2nd Runner-Up: Lisa Mason

CATEGORY AWARDS 2021 RENTAL AGENT OF THE YEAR

National Winner: Lundi Axelson
1st Runner-Up: Shelley Meistre
2nd Runner-Up: Angelique Futter



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CATEGORY AWARDS 2021 HIGHEST AGENT GROSS COMMISSION

CATEGORY 1

Winner: Lisa Mason
1st Runner-Up: Carolyn Wridgway
2nd Runner-Up: Amanda Watkins

CATEGORY 2

Winner: Estelle van der Westhuizen
1st Runner-Up: Semoné van der Westhuizen
2nd Runner-Up: Elize Brink

CATEGORY 3

Winner: Yvette Thompson
1st Runner-Up: Anel Buys
2nd Runner-Up: Jane Trollip

NATIONAL WINNER

Winner: Estelle van der Westhuizen
1st Runner-Up: Yvette Thompson
2nd Runner-Up: Lisa Mason



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CATEGORY AWARDS 2021 R100M, R200M & R300M PRINCIPALS CLUB

R100 Million Plus Principals Club Winners:

Fred van Heerden
Royden Trollip
Marion Ten Cate
Frits & Charmaine Beyer

R200 Million Plus Principals Club Winners:

Rob Severin
Patrick Davison
Tracey Johnson
Neels Potgieter
Savas Nicolaides
Mario Raffa
Margie Dillin

R300 Million Plus Principals Club Winners:

Marlene Snowdon
Tamara Nettmann
Alex Conradie
Morné Coetzer
Anne Copley
André Marx



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CATEGORY AWARDS 2021 TEAM HIGHEST GROSS COMMISSION

CATEGORY 1

Winner: Team Lalian Fourie
1st Runner-Up: n/a
2nd Runner-Up: n/a

CATEGORY 2

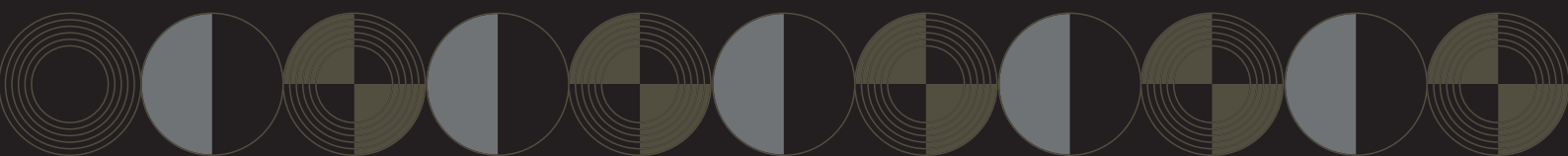
Winner: Jessica Franklin & Ries Marais
1st Runner-Up: Bongie & Nondwe Mtombeni
2nd Runner-Up: n/a

CATEGORY 3

Winner: Corne & Gerhard van Rensburg
1st Runner-Up: Joan Du Plessis & Amanda Dippenaar
2nd Runner-Up: n/a

NATIONAL WINNER

Winner: Team Lalian Fourie
1st Runner-Up: Corne & Gerhard van Rensburg
2nd Runner-Up: Jessica Franklin & Ries Marais



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CATEGORY AWARDS 2021 TOP SELLING PRINCIPALS

National Winner:	Marlene Snowdon & Tamara Nettmann
1st Runner-Up:	André Marx & Anne Copley
2nd Runner-Up:	Rob Severin

CATEGORY AWARDS 2021 MOST IMPROVED OFFICE OF THE YEAR (% growth in sales)

National Winner:	Mossel Bay
1st Runner-Up:	Randburg
2nd Runner-Up:	Southern Suburbs



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CATEGORY AWARDS 2021 HIGHEST AGENT OYSTER POINTS

CATEGORY 1

Winner: Carolyn Wridgway
1st Runner-Up: Lisa Mason
2nd Runner-Up: Ronel Bricknell

CATEGORY 2

Winner: Estelle van der Westhuizen
1st Runner-Up: Semoné van der Westhuizen
2nd Runner-Up: Virginia Tshoma

CATEGORY 3

Winner: Yvette Thompson
1st Runner-Up: Suzette Van Staden
2nd Runner-Up: Zuleka Malan

NATIONAL WINNER

Winner: Estelle van der Westhuizen
1st Runner-Up: Yvette Thompson
2nd Runner-Up: Suzette Van Staden



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CATEGORY AWARDS 2021 UNITS AWARD - OFFICE

National Winner:	East London
1st Runner-Up:	Hartbeespoort Dam
2nd Runner-Up:	Western Seaboard

CATEGORY AWARDS 2021 TOP UNITS - AGENT

National Winner:	Estelle VD Westhuizen	Hartbeespoort Dam
1st Runner-Up:	Nanda O'Reilly	Kruger South
2nd Runner-Up:	Suzette Van Staden	Kruger South

CATEGORY AWARDS 2021 ROOKIE OF THE YEAR

National Winner:	Marlene Coetzer	Hartbeespoort Dam
1st Runner-Up:	Ledile Mahlangu	Bela Bela
2nd Runner-Up:	Olla Myanga	Boksburg



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CATEGORY AWARDS 2021 TOP OFFICE SALES AWARDS

CATEGORY 1

Winner: Western Seaboard
1st Runner-Up: Dainfern
2nd Runner-Up: Upper Highway

CATEGORY 2

Winner: East London
1st Runner-Up: Hartbeespoort Dam
2nd Runner-Up: Rustenburg

CATEGORY 3

Winner: Hoedspruit
1st Runner-Up: Bela Bela
2nd Runner-Up: White River

NATIONAL WINNER

Winner: Western Seaboard
1st Runner-Up: Dainfern
2nd Runner-Up: Hoedspruit



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CATEGORY AWARDS 2021 ADMINISTRATOR OF THE YEAR

Winner:	Lizette Pienaar	Hoespruit
1st Runner-Up:	Mary-Ann Lamprecht	East London
2nd Runner-Up:	Willemien Miller	Alberton

CATEGORY AWARDS 2021 BRAND AMBASSADOR OF THE YEAR

Winner:	Patrick Davison & Tracey Johnson
1st Runner-Up:	Estelle VD Westhuizen
2nd Runner-Up:	Lisa Mason



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CATEGORY AWARDS 2021 NATION OFFICE OF THE YEAR

Winner:	East London
1st Runner-Up:	Hoespruit
2nd Runner-Up:	Bela Bela

CATEGORY AWARDS 2021 FRANCHISEE OF THE YEAR

Winner:	Alex Conradie & Morné Coetzer
1st Runner-Up:	Rob Severin
2nd Runner-Up:	Marion Ten Cate

CATEGORY AWARDS 2021 CEO AWARD OF EXCELLENCE

Winner:	Estelle VD Westhuizen
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